



# QuickQube

QuickQube is the first and only automated estimating tool designed exclusively for the commercial office and industrial moving industry. It will improve your productivity and help you build your business.

## Who Needs QuickQube?

- Commercial movers - book more business
- Household movers - get into commercial moving
- Facilities Managers - handle your own move
- Move Consultants - be more valuable to your clients

## Why Do You Need QuickQube?

- Increased Productivity: Book more business in less time
  - Cuts down on travel time -you can present your bid right after you do the job walk.
  - Takes less time to prepare estimates - the inventory is already in the computer.
  - Close more sales because you can present your proposal right after you finish the job walk
  - New sales people will get up to speed faster when they're using QuickQube.
  - Forget lost paperwork - everything's at your fingertips in QuickQube, from origin and destination access information to inventories of what's moving and what's not. All your notes there too, right with the inventory.
- Eliminate Errors in Your Estimates: QuickQube does the calculations for you - no more math errors that cost you money.
- Supports All Standard Estimating Methods: QuickQube does them all - whether you estimate by cubes, dolly loads, truck loads, weight, cost per item or time per item QuickQube will do it your way.

Name	Cubes	Total	Labor
Desk With Return	10	40	400
Desk - Small	15	20	300
Credenza	3	30	90
Chair - Stacking	0	3	0
Chair -	10	10	100
File-Pedestal / 2- Drawer	10	15	150
File - Vertical	0	25	0
File - Lateral - 2 Drawer	0	30	0
File - Lateral	15	30	450
File - Map	0	35	0
Bookcase - Small	10	10	100
Bookcase - Large	0	20	0
Table - Small	12	10	120
Table - Medium	0	20	0
Table - Conference	0	35	0
Table - Drafting	0	25	0
Supply Cabinet	0	30	0
Shelving - Misc.	0	25	0

Our streamlined workspace and easy-to-use tabs make program features easier to find and use.

## Get the Job Walk Done Quickly and Easily

- The Job Walk Inventory screen is where you'll do your inventory. Just think of it as being a computerized version of your tally sheet or cube sheet.

With QuickQube you can create as many different types of tally sheets (we call them schemes) as you want, each with its own unique list of items. If you do a lot of moves for law firms you can have a predefined tally sheet that only includes the items you typically need for that kind of move. You can set up as many different schemes as you like - schools, libraries, medical offices, warehouses, you name it. If you're in the middle of a job walk and have to inventory an item that's not in your current scheme it's easy to add it on the fly from your master list. You can also clone an existing item and change its properties (e.g. if you come across an extra large desk) or you can create new items at anytime during the job walk.

Great Western Leasing | Created: 07/29/2008

**Cost Summary:**

Description	Line #	Total \$
<b>Origin 1</b>		<b>\$17,270.00</b>
3 Bobtail(s) & Driver(s) @ \$50.00/Hour/Truck for 22 Hour(s)	5	\$3,300.00
23 Additional Man(s) @ \$25.00/Hr./Man for 22 Hr.(s)	5	\$12,650.00
2 Foremen @ \$300.00/Hr./Man for 22 Hr.(s)	5	\$1,320.00
<b>Details</b>		
Shelving Installation		\$320.00
2 Installer(s) @ \$40.00/Hr./Man for 4 Hr.(s)		\$320.00
Gang & Level Files		\$320.00
2 Installer(s) @ \$40.00/Hr./Man for 4 Hr.(s)		\$320.00
Containers & Supplies		\$1,155.00
800 Box - Standard Autofold(s) @ \$1.25/Each/Each (Rented for 1 Each(s))	T	\$1,000.00
80 Computer Part Bag(s) @ \$1.00/Each		\$80.00
Box Delivery/Pick up		\$75.00
Miscellaneous		\$0.00
Project Manager for 0 hour(s) @ \$45.00/hr		N/C
Full Value Cargo Protection \$50,000.00 of Declared value @ \$8.50 per \$1,000, \$500.00 Deductible, Max claim limit of \$5000 / item		N/C
Misc. Supplies / Fuel Charge		\$863.50
<b>Total Project Cost</b>		<b>\$19,928.50</b>
<b>Optional:</b>		
Crates		\$100.00
Computer Services		\$3,760.00

QuickQube's intuitive interface makes the program easy to use.

**Building:**

Name: Acro Towers  
Address: 123 Hill St.  
City: Los Angeles State: CA  
Zip: 90067 County: Los Angeles  
Country: USA  
# Floors: 45 Insurance Last Filed: 01/01/1980

**Property Management:**

Company: Hartley Medical  
Phone: (310)225-3400 Fax: (310)225-3401  
Contact: Stacy Cacino  
Phone: (310)225-3423 Ext: Direct  
Fax: (310)225-6453  
E-mail: stacey@hartley.com

**Access Information:**

Truck Access: Bobtail  
Max Clearance: 19 Ft. 10 In.  
Ground Push: 100-199 Feet  
Upstairs Push: 200-299 Feet  
Elevator: Passenger  
Stairs: Straight

Dock  
 Street Lift  
 Elevator Transfers  
 Shuttle Truck Req'd  
 Custom 1 New  
 Custom 2 New

Notes: Parking is only available on the south side of the building  
 Need Parking Permit  
 City Noise Ordinance

OK Cancel

QuickQube helps you remember access information about all the buildings you move clients in and out of. You won't forget that extra long push or other details that can affect the cost of the move.

## QuickQube Calculates Estimates in a Flash

- **See the Current Move Cost Anytime.**

The Job Summary screen gives you a real-time look at what the move cost on demand. If you're half way through a big job walk and want to know where you're at so far the Job Summary screen will let you know. If you haven't had a chance to enter the all the particulars of the job (origin and destination access information, move type, truck type, etc.) the Job Summary screen will show you the current calculated cost based on your default settings. Typically, that might be ground floor to ground floor, no access issues, a shuttle move using tractor trailers. QuickQube uses whatever defaults you have configured.

- **QuickQube Is Always Up To Date.**

As you enter access adjustments, change truck types or manually adjust costs for any aspect of the move, the Job Summary screen automatically refreshes and calculates the move cost based on the most current data.

## Leverage Your Best Salespeople's Expertise

QuickQube lets you set up access adjustments and other factors that affect estimate costs based on your own experience or the experience of your most knowledgeable sales rep. Once that "expert knowledge" is in the system it's available to everyone using the system.



Making sure you take into account all the access conditions at origin and destination is critical to being able to come up with the right pricing for a move. From long carries to stairs and elevator transfers we've got you covered. When you set up QuickQube you enter factors that tell QuickQube how much you normally adjust for many common access issues (e.g, for every flight of stairs add 10% to the estimated move cost). If you gather more access information and enter it during the job walk QuickQube will instantly adjust its pricing calculations accordingly.

## For More Information

Learn more about QuickQube at [www.solutionsontheho.com](http://www.solutionsontheho.com).

To schedule a QuickQube web demo please call Dave Dunlap at 949.861.0694 or e-mail him at [dave.dunlap@solutionsontheho.com](mailto:dave.dunlap@solutionsontheho.com)